打造 国内国际双循环市场经营便利地

Build a Favorable Market Environment for the "Dual Circulation" Strategy

共建共享 中国—东盟产业合作区

Jointly Develop the China-ASEAN Industrial Cooperation Zone for Shared Prosperity

山东·烟台 2024年9月12日

Yantai, Shandong, September 12, 2024

中国-马来西亚钦州产业园区管委会 副主任 莫福文

Deputy Director-Administrative Committee of China-Malaysia Qinzhou Industrial Park Mo Fuwen

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QINZHOU PORT AREA OF CHINA(GUANGXI)
PILOT FREE TRADE ZONE
中国(广西)自由贸易试验区钦州港片区

钦近东盟
共赢之州

QIN NEAR ASEAN ELEGANT LANDSCAPE



广西壮族自治区 钦州市

Guangxi Province Qinzhou City



钦州 **位于中国西南沿海，北部湾之中心，毗邻粤港澳，背靠大西南，面向东南亚，是广西沿海城市群的交通枢纽，是我国西南地区走向东盟国家最便捷的出海大通道。**

Qinzhou is situated in the southwestern coastal region of China, right at the heart of the Beibu Gulf. It shares its borders with Guangdong, Hong Kong, and Macau. Positioned in the southwestern part of China, it serves as a convenient gateway to Southeast Asian countries. Qinzhou providing the most accessible maritime route for southwestern China to connect with ASEAN countries.

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产业集聚 向海而兴

INDUSTRIAL AGGLOMERATION TO THE SEA



东盟跨境产业链

ASEAN-Oriented Cross-Border Industry Chain

东盟特色产品产业链

ASEAN Specialty Product Industry Chain

- **中国—东盟燕窝跨境产业链**
  China-ASEAN Bird’s Nest Cross-Border Industry Chain
- **中国—东盟棕榈油加工贸易产业链**
  China-ASEAN Palm Oil Processing and Trade Industry Chain
- **中国—东盟榴莲加工贸易产业链**
  China-ASEAN Durian Processing and Trade Industry Chain

新能源材料跨境产业链

New Energy Materials Cross-Border Industry Chain

- **钦州中伟—印尼新能源电池材料跨境产业链**
  CNGR Qinzhou-Indonesia New Energy Battery Materials Cross-Border Industry Chain

绿色化工跨境产业链

Green Petrochemicals Cross-Border Industry Chain

- **钦州恒逸—文莱高端绿色化纤一体化跨境产业链**
  Hengyi Qinzhou-Brunei High-End Green Fiber Integration Cross-Border Industry Chain
- **钦州桐昆—印尼高端绿色化纤跨境产业链**
  Tongkun Qinzhou-Indonesia High-End Green Fiber Cross-Border Industry Chain

以石化、新能源材料、装备制造、造纸粮油加工等4个支柱产业为主导的“4+N”向海产业集群提速起势

Led by four pillar industries—petrochemicals, new energy materials, equipment manufacturing, and papermaking & grain and oil processing—the “4+N” maritime industrial cluster is fast gaining momentum.

绿色化工

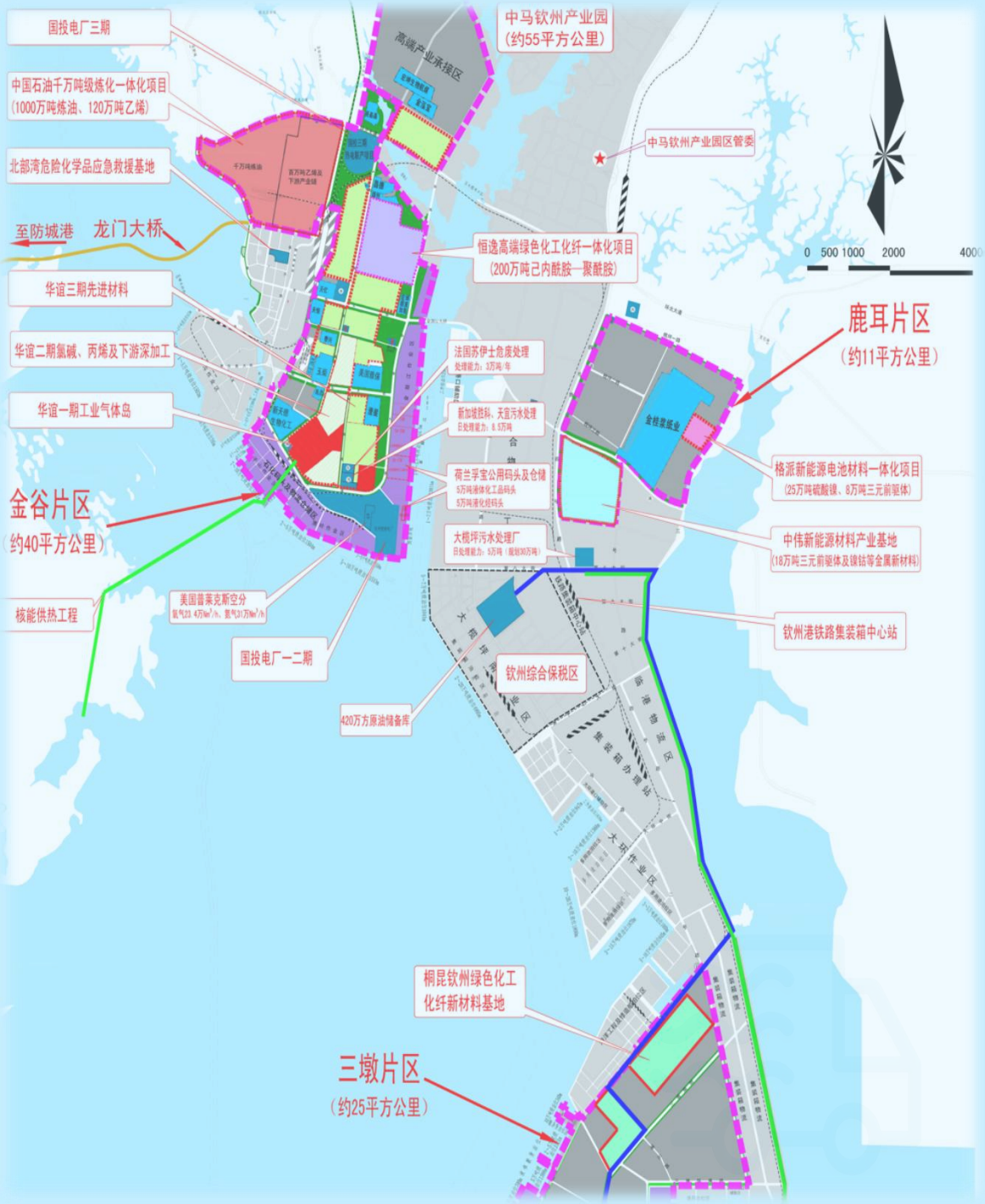
GREEN CHEMICAL INDUSTRY

广西钦州石化产业园（规划面积76平方公里）

- 列入全国“十四五”重点打造的五大世界级石化产业集群之一
- 全国重点发展的18个沿海石化园区之一
- 钦州石化产业年产值突破1000亿元，西南首个千亿级化工园区
- 连续11年荣膺中国化工园区30强，西南地区唯一上榜的化工园区
- 国家首批循环化改造示范试点园区

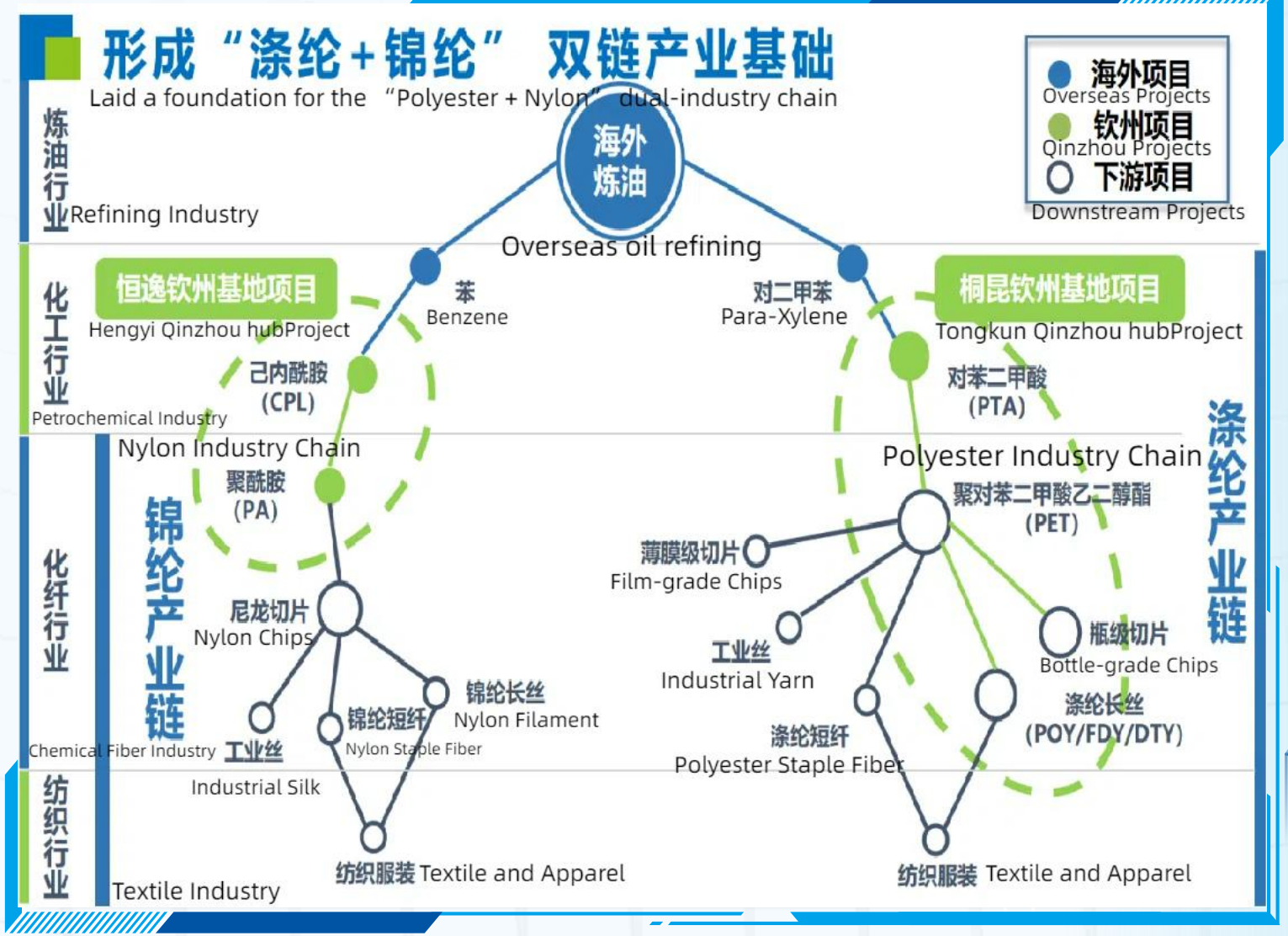
Guangxi Qinzhou Petrochemical Industrial Park (planned area of 76 square kilometers)

- Included in the national “14th Five-Year Plan” as one of the top five world-class petrochemical industry clusters
- One of the 18 key coastal petrochemical industrial parks in China
- Annual output value of Qinzhou’s petrochemical industry exceeds 100 billion yuan, the first hundred-billion-yuan level petrochemical industrial park in southwest China
- Included in China’s top 30 petrochemical industrial parks list for 11 consecutive years, the only one on the list in Southwest China
- One of China’s first industrial parks for recycling transformation



化纤纺织产业链

GREEN CHEMICAL INDUSTRY CHAIN



具有充足的化纤原料保障

Abundant supply of chemical fiber raw materials

恒逸高端绿色化工化纤一体化项目

Hengyi High-End Green Chemical and Fiber Integration Project

- 形成年产**200万**吨聚酰胺切片

  Annual production capacity of 2 million tons polyamide chips
- **96万**吨高端锦纶化纤原料供给能力

  Capable of supplying 960,000 tons of high-end nylon fiber raw materials annually

桐昆聚酯一体化产业基地项目

Tongkun Polyester Integration Industrial Hub Project

- 形成**600万**吨的PTA

  Annual production capacity of 6 million tons PTA
- **240万**吨涤纶长丝的产能

  Annual production capacity of 2.4 million tons polyester filament



化纤纺织产业链

GREEN CHEMICAL INDUSTRY CHAIN

近远期目标

Short- and Long-Term Goals

面向东盟的化纤纺织产业基地

ASEAN-Oriented Chemical Fiber and Textile Industry Base

近期

Short-Term:

- 打造“聚酯纺丝-加弹织造-印染面料”一体化基地
- 完成聚酯纺丝、加弹织造和印染面料三大环节布局
- 实现年产260万吨的聚酯纺丝、10万吨的锦纶丝、120万吨加弹丝、40万吨织物和20亿米面料，近期规划年产值超1000亿元
- Develop an integrated hub for “polyester spinning - textured weaving - printing and dyeing of fabrics”
- Complete the layout for the three major links along the industrial chain: polyester spinning, textured weaving, and printing and dyeing of fabrics
- Achieved an annual production of 2.6 million tons of polyester spinning, 100,000 tons of nylon filament, 1.2 million tons of textured yarn, 400,000 tons of fabric, and 2 billion meters of fabric, with a short-term plan for an annual output value of over 100 billion yuan

远期

Long-Term:

- 形成“聚酯纺丝-加弹织造-绿色印染-终端制品”全产业链发展格局
- 发展高端运动服装、户外用品和产业用纺织品等终端制品
- 实现年产200万吨织物、60万吨的锦纶丝和50亿米面料，远期规划年产值超3000亿元
- Develop a full industry chain development pattern of “polyester spinning - textured weaving - green printing and dyeing - terminal products”
- Develop high-end sportswear, outdoor products, and industrial textiles and other terminal products
- Achieve an annual production of 2 million tons of fabric, 600,000 tons of nylon filament, and 5 billion meters of fabric, with a long-term plan for an annual output value of over 300 billion yuan

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综合优势
创投蓝海

COMPREHENSIVE ADVANTAGES: VENTURE CAPITAL BLUE OCEAN



综合政策

COMPREHENSIVE POLICY

广西自贸区钦州港片区
投 资 指 南



- **沿边临港产业园区政策：**2024-2029年对制造业企业缴纳的企业所得税、从业人员缴纳的个人所得税，中央分享部分执行阶段性返还（2024年—2026年全额返还，2027年—2029年减半返还）。对综合保税区内制造业企业给予增值税免征或退税等税收优惠政策。
- **中国—东盟产业合作区政策：**享受企业所得税地方分享部分“**五免五减半**”的优惠政策。

- **Preferential Policies for Border and Coastal Industrial Parks:** From 2024 to 2029, the central government will implement phased rebates on the corporate income tax paid by manufacturing enterprises and the personal income tax paid by employees (full rebate from 2024 to 2026, and half rebate from 2027 to 2029). Value-added tax exemptions or refunds and other preferential tax policies will be granted to manufacturing enterprises within integrated bonded areas.
- **Preferential Policies for the China-ASEAN Industrial Cooperation Zone:** “five exemptions and five 50% reductions” on the local share of corporate income tax.

生产要素

FACTOR OF PRODUCTION

广西自贸区钦州港片区
投 资 指 南



便捷交通
Convenient Transportation

- 公路：5条高速公路横纵贯穿
- 铁路：集装箱中心站通达全国118个站点
- 机场：距吴圩机场、福成机场1.5小时车程
- 港口：覆盖全球 106 个国家 308 个港口
- Roads: Five expressways traverse the region
- Railways: Container central station connecting to 118 nationwide locations
- Airports: Approximately 1.5 hours from Wuxu Airport and Fucheng Airport
- Ports: Access to 308 ports in 106 countries worldwide



土地厂房
Land and Factories

- 工业用地25万元/亩起
- 商业用地80万元/亩起
- 厂房租金约15元/月•平起
- Industrial land starting at 250,000 CNY per mu (approximately 0.165 acres)
- Commercial land starting at 800,000 CNY per mu
- Factory rentals at around 15 CNY per square meter per month



管廊、环保配套
Utility Tunnels and Environmental Facilities

- 已建有污水处理厂、危固废处理厂
- 能耗指标、污染物排放指标不占用钦州市指标
- 已建成工业管廊基本满足项目入园需求
- Established sewage treatment plants and hazardous waste disposal facilities
- Energy consumption and pollutant emission indicators don’t use Qinzhou city quotas
- Industrial utility tunnels are in place to meet project entry requirements



人力资源
Human Resources

- 4所大专院校
- 每年毕业生2万多人
- 全市劳动力230万人
- 普工薪资约3000元/月
- Four higher education institutions
- Over 20,000 graduates annually
- 2.3 million citywide workforce
- Average salary for general laborers is around 3,000 CNY per month



供电、供热
Power and Heating

- 392万千瓦时供电能力
- 各类蒸汽：140-160元/吨
- 工业用电：约0.65元/千瓦时
- 天然气：约3.86元/立方米
- Electricity supply capacity of 3.92 million kWh
- Various types of steam: 140-160 CNY per ton
- Industrial electricity: approximately 0.65 CNY /kWh
- Natural gas: around 3.86 CNY/m^3



供水保障
Water Supply Assurance

- 已建有2个供水厂
- 日供工业原水55万吨
- 日供生活用水10万吨
- 工业用水：2.67元/立方米
- Two water supply plants are operational
- Daily supply of 550,000 tons of industrial raw water
- Daily supply of 100,000 tons of domestic water
- Industrial water at 2.67 CNY per cubic meter


CFTZ
在合法合规的前提下
企业利益最大化
Maximizing investors' interests within the framework of legality and compliance
中马钦州产业园区欢迎您
Welcome to the China-Malaysia Qinzhou Industrial Park!
莫福文 手机号码：158 7719 5507
Mo Fuwen Mobile：158 7719 5507